

WAYS TO SAVE

AIKCU members can save on a variety of higher education products and services through collective purchasing power



AIKCU coordinates cost-saving agreements with businesses and vendors to save our members time and money on a wide range of products, services, and insurance products.

Thanks to the power of collaborative purchasing, AIKCU institutions, with around 60,000 students, are able to harness the purchasing power of a large public institution.

AIKCU EMPLOYEE HEALTH INSURANCE

Members can join the AIKCU Benefit Alliance, a collaborative health insurance purchasing consortium serving AIKCU member institutions.

The Benefit Alliance allows its aggregate membership to achieve significantly better pricing than individual members could achieve on their own.

The Alliance operates under a jointly administered agreement, with Anthem Health Plans of Kentucky as the network provider and Point C as the plan administrator.

In addition to health insurance, member institutions may use the Alliance for COBRA, dental, vision, FSA/HSA/HRA, and short-term disability plan administration.

The AIKCU Benefit Alliance became fully operational in 2007 with four participating campuses and about 500 employees. Today it serves nearly 3,000 employees at 11 AIKCU member institutions. While the Alliance never guarantees against rising healthcare costs, participants have seen significant savings.

UNIVERSITY OF KENTUCKY CONTRACTS

The University of Kentucky has provided the opportunity for AIKCU members to purchase off most UK contracts. AIKCU institutions may access the following databases to determine available UK commodities and vendors.

University of Kentucky: Commodities Contract List

Link: bit.ly/3UBILLu

University of Kentucky: Vendor Contract List

Link: bit.ly/4wNiJRC

University of Kentucky: Office Supplies Contract

This especially lucrative UK contract (UK-2520-25) allows AIKCU members to purchase office supplies through ODP Business Solutions

Link: www.odpbusiness.com

ODP Contact: Joe Beliveau, Joe.Beliveau@odpbusiness.com

Where possible and based on member suggestions, AIKCU pursues cooperative purchasing agreements to provide value to our collective membership that would not be available to them as individual institutions.

AIKCU CONTACT: Marc A. Mathews, CPA
Finance and Business Services Consultant
marc.mathews@aikcu.org | www.aikcu.org/save

AIKCU-SPONSORED MEP RETIREMENT PLAN

Members can participate in the AIKCU-sponsored MEP, a multiple employer plan for employee retirement benefits. Three AIKCU institutions are enrolled in the MEP, which launched in 2024. A MEP lets employers band together to take advantage of scale and efficiencies they cannot achieve on their own.

The AIKCU-sponsored MEP allows members to provide enhanced retirement plans for their new and existing employees, while benefiting from potential cost savings, less burdensome administration, standardized operations, and outsourced professional compliance.

The plan is administered by four nationally recognized providers. PlanPILOT is the 3(38) investment fiduciary, Millennium is the registered investment advisor, Pentegra is the 3(16) administrative fiduciary, and TIAA is the plan recordkeeper.

AIKCU SERVICE AGREEMENTS

AIKCU has independently entered into service agreements that let members save on library databases and technology.

LIBRARY DATABASES

American Chemical Society

Provided by AIKCU and ACS | Contact: AIKCU

ProQuest

Provided by AIKCU and ProQuest | Contact: AIKCU

TECHNOLOGY

Adobe Learning

Provided by AIKCU and ScholarBuys | Contact: www.scholarbuys.com

Cybersecurity Virtual Information Security Office

Provided by AIKCU and HESS through DeepSeas

Contact: Dan Maynard, dan.maynard@deepseas.com

Microsoft Licensing

Provided by AIKCU and ScholarBuys | Contact: www.scholarbuys.com

VMware Licensing

Provided by AIKCU and ScholarBuys | Contact: www.scholarbuys.com

More on next page

AIKCU COLLABORATIVE AGREEMENTS

AIKCU offers a wide range of products and services in collaboration with The Coalition for College Cost Savings, E&I Cooperative Services, and The HESS Consortium.

THE COALITION FOR COLLEGE COST SAVINGS | www.thecoalition.us/programs

The Coalition gives AIKCU members access to national contracts and services that can improve processes and cut costs.

The Coalition uses the collective buying power of 32 member organizations in 30 states to help over 900 independent higher ed institutions reduce the cost of delivering education.

Products and services are listed by category, such as Athletics and Finance. If a product or service applies to more than one category, it will be listed more than once.

Athletics

Intercollegiate Sports Insurance
NIL Platform

Energy/Sustainability

Energy Sustainability Program

Facilities

Energy Sustainability Program
MRO and Construction Supplies
Project Financing

Finance

Business Travel and Loyalty Perks
Energy Sustainability Program
Financial Welfare
Hotel Revenue
Procure to Pay Automation
Project Financing
Property/Casualty/Cyber/Risk Management
Purchasing Card
Settlement Recovery Services

Health & Wellness

Caregiving Solutions
Financial Wellness
Student Health Insurance

Human Resources

Caregiving Solutions
Financial Wellness
Long-Term Care Insurance

Legal

Risk Management
Settlement Recovery Services

Technology/Telecom

Administrative Services and IT
Collaboration
Consulting for Ellucian, Salesforce,
and Slate
Cyber Defense
Cybersecurity Insurance
Device Management
Enterprise Systems Consulting
and Selection
Executive Consulting for Strategic
Technology Use and Management
Hardware/Software/Peripherals
Identity and Access Management
IPv4 Brokerage Services
Learning Management Systems
Oracle CRM Implementation
Voice and Data Solutions

Travel

Corporate Travel and Loyalty Perks
Hotel Revenue

E&I COOPERATIVE SERVICES | www.eandi.org

E&I offers its 6,000 member institutions a broad portfolio of competitively solicited contracts with industry-leading suppliers, as well as innovative sourcing solutions.

E&I is the only member-owned, nonprofit sourcing cooperative exclusively focused on serving the procurement needs of the education community.

Access E&I contracts at a glance:

[www.eandi.org/contract-navigator/
contracts-at-a-glance/](http://www.eandi.org/contract-navigator/contracts-at-a-glance/)

THE HESS CONSORTIUM | www.hessconsortium.org/new/member-discount-programs

HESS is a quickly growing group of private, nonprofit colleges and universities committed to working together in a community of practice for CIOs, CFOs, and technology professionals.

Being a part of HESS means that the technology community is available to back up your institution with a strong community of practice with technology experience and expertise specifically for private institutions.

HESS has entered into cost-saving contracts with these organizations:

The Brader Group

Network and data centers

D2L

Global learning

DeepSeas

Managed detection and response

Doctums

Consulting

Drivestream

ERP implementation support

Filewave

Device management, asset management,
and security

First American Education Finance

Financing

Fischer Identity

Identity and access management

Granite

Voice and data solutions

IMA Higher Education

Insurance

Insight

Computer hardware, software, and
peripherals

Moran Technology Consultants

Consulting

Paymerang

Invoice automation

SIG

Consulting