

Association of Independent Kentucky Colleges and Universities Collaborative Business and Technical Partnerships

AIKCU, with the active involvement of its members, aggressively pursues opportunities to control costs and enhance access to a range of business, technology and education-related services. More recently, we have joined forces with sister organizations in about a dozen other states, substantially increasing our collective buying power. Campus participation in these collaborative arrangements is voluntary and growing in significance. Developing these collaborative arrangements helps our members control costs, maximize educational services and provide financial aid to their students.

Collaborative Business Agreements:

AIKCU Agreements

Aetna Building Maintenance
Janitorial and Repurposing
Specialists

Angstrom Graphics
Printing/Marketing

**Anthem Blue Cross and Blue
Shield**
Health Insurance

BBJ Linen
Meeting and Display Furnishings

AIKCU Benefit Alliance
Faculty/Staff Health Insurance

**Commonwealth Risk
Solutions**
Student Health Insurance

The Dream Company, LLC
Estate Planning

**First American Equipment
Finance**
Capital Equipment Financial
Services

**Identity Theft LOSS
Prevention, LLC**
Security Services

LiveSafe
Web-based Campus/Student
Interactive Safety Platform

Marathon SuperFleet
Gasoline

Office Depot
Office Supplies

OOHLALA
Custom Campus Apps

Pentegra
Fiduciary Administration Svcs

SchoolDude.com
Operations Management
Solutions

Siemens Industry, Inc.
Building Energy Efficiencies

The Learning House
Distance Learning

Wright Express
Fleet Fuel Card/Master Card
Campus Travel

**Coalition for College Cost
Savings (CCCS)**
Multiple Collaborative
Agreements
*See separate page for detailed
listings*

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AIKCU Technology Business Agreements:

Disposal of Electronic Waste

Advanced Global Communications
IT and Security Solutions

AT&T
Wireless Services/Cell Phone plans

Bell Techlogix
Microsoft Software
Adobe Software

Blackboard Transact
Campus Unified Credential for Security and Commerce

CDW-G
Technology Products

Creative image technologies
Multimedia Instructional Technology

Dell, Inc.
Dell Products/Services (PC, Servers, etc.)

Digital Group, LLC
Infrastructure Systems

eThink Education
Moodle consulting/technology management

Information Capture Solutions
Information Technology Software

Kentucky Recycling

Kizan
Microsoft Products/Services

Konica Minolta
Innovative Technology, IT Services and Content Mgt

Logicalis
Computer/Technology Products and Consulting

The Mirazon Group
Technology/Security Product/Services

Moodlerooms/Blackboard
Learning Management Systems

New Horizons
Training Solutions for Business/Office/ Technology Skills

Perceptive Software
Imaging Systems

Pomeroy
Technology Products/Services

Prosource
Technology Solutions

SHI
Software Reseller

Software Information Sys. (SIS)
IBM & Technology Products/Integration Services

Starfish by Hobsons
Education Technology

Systems Design Group (SDG)
IT Security Solutions

Tandem Solutions
Training Solutions

Unbridled Information Technologies
IT Technology Consulting & Services

Verizon
Wireless Services

Windstream
Telecommunication Services & Products

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Coalition for College Cost Savings (CCCS) Agreements

Affinity LTC & Genworthy
Long Term Care Insurance

Aon WorldAware
International Student/Faculty
Travel

AP Advantage
Electronic Payment Software

CastleBranch
Background Screening

Fastenal
Construction Products

**First American Education
Finance**
Education Financial Services

Higher One
Electronic Payment Processing

Liberty Mutual
Auto and Home Benefits

Nelnet
Business and Loan Solutions

E&I Cooperative Purchasing
Education Buying Cooperative
*See separate page for detailed
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E&I Cooperative Purchasing Agreements

AGATI Furniture	Bentley Mills Flooring	Falcon Furniture
Airgas Facilities	Canon Electronics/Peripherals	FedEx Freight
Allied Van Lines Moving/Relocation	CDW-G IT Services	Ferguson Facilities
Alpha Building Corp Facilities	Claridge Furnishings	FieldTurf Athletics
America To Go Food Services	Coalesse Furniture	Filtration Concepts Facilities
American Express Procurement	Complete Book and MediaSupply Books & Media	Food Services Food Services
American Hotel Register Company Furnishings	Concur Travel/Expense Management	Getinge Scientific Equipment/Supplies
American Seating Athletics/Furniture	DCI, Inc. Furniture	Global Industries Furniture
Anthony Travel University/Athletic Travel	Demco, Inc. Books & Media/Furnishings	GovConnection Computer Software/Networking
The Aspire Group Athletics	Details Furnishings	GovConnection IT Managed Integration Computer Software/Networking
B&H Photo Video Computer Software/Peripherals	DLT Solutions - for Amazon Web Services IT Services	Graebel Moving/Relocation
The Baker Company Scientific Equipment/Supplies	Dollar Rent A Car Auto	Grainger Facilities
Beckman Coulter Scientific Equipment/Supplies	Enterprise Auto	Gunlocke Furniture
Bedrock Freight Freight	Enterprise Fleet Auto	Henry Schein, Inc. – Athletic Supplies Medical Equipment/Supplies
	ESM Procurement	Henry Schein, Inc. – Dental Supplies Medical Equipment/Supplies

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Hertz
Auto

Hewlett-Packard
Computer
Software/Networking

**Hewlett Packard
Enterprise**
Computer Software

HighTower Group
Furnishings/Furniture

HireRight
Employment Screening

Interface
Flooring

Irwin Seating Company
Athletics/Furniture

JMI Sports
Athletics

Juniper
Computer Networking

Lowe's
Facilities

Matrix Fitness
Athletics

Max-R
Facilities/Furnishings

Mayflower
Moving/Relocation

**Medline Industries -
Medical/Surgical Supplies**
Medical Equipment/Supplies

**Medline Industries -
Pharmaceuticals and OTC**
Medical Equipment/Supplies

Micro Video Instruments
Scientific
Equipment/Supplies

MityLite
Flooring/Furnishings

Mobile Modular
Facilities

National Car Rental
Auto

Navigate Research
Athletics

NCSPPlus
Collection Service

Neta Scientific
Scientific
Equipment/Supplies

North American Van Lines
Moving/Relocation

**Nouveau Energy
Solutions**
Facilities

**Nouveau Technology
Services**
Facilities

O'Reilly
Auto

PanAm
Travel Services

PPG Paints
Facilities

Procurex
Reverse Auction Tools

Rosslyn Analytics
Cloud Analytics

RSM
IT Services

Sargent Welch
Scientific
Equipment/Supplies

**Schindler Elevator
Corporation**
Facilities

School Health
Health Supply and Sports
Medicine

SciQuest
Computer
Software/Procurement

Shaw Sports Turf
Athletics

Shelby Williams
Furniture

Sherwin-Williams
Facilities

SHI
Computer Software

SKC Communication
Electronics/Peripherals

**SKC Communications
Products, LLC Lecture
Capture Equipment,
Software & Services**
Electronics/Peripherals

Southwest Contract
Furniture

Specialty Underwriters
Facilities

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SSC Service Solutions

Integrated Facilities
Programs

Staples Business

Advantage

Office Equipment/Supplies

Staples Promotional

Office Products

Equipment/Supplies
Products

Steelcase Health

Furniture

Steelcase Inc.

Furniture

STERIS

Scientific
Equipment/Supplies

Tandus-Centiva

Flooring

Technology Integration

Group

Computer
Software/Networking

Thonet

Furniture

Thrifty Car Rental

Auto

Transformations Furniture

Furniture

Turnstone

Furniture

United Van Lines

Moving/Relocation

University Sleep Products

Furnishings

Vantage Point Logistics

Freight/Delivery

VWR

Scientific
Equipment/Supplies

Ward's Science

Scientific
Equipment/Supplies

Waters Corporation

Scientific

Equipment/Supplies

Wayne's Roofing

Facilities

Weatherproofing Technologies, Inc.

Facilities

WESCO

Computer Networking

Wyndham Hotel Group

Travel

Xerox

Electronics/Peripherals